

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
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STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
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WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



104-5

Name and Address of Commercial Fundraiser:

104

ARIA COMMUNICATIONS CORPORATION
717 WEST ST GERMAIN STREET
ST CLOUD, MN 56301

Name and Address of Charitable Organization:

CT No. F.E.I.N. No. 94-1384685

Pacific Lutheran Theological
Seminary

Name of charity

2770 Marin Avenue

Address of charity

Berkeley, CA 94708-1597

City, State, and ZIP code of charity

Figures from (check one):

National Campaign ☐

California Campaign ☒

Telefundraising

(Type of activity)

held (on) (from) Jan. 1, 2003 - Sept. 15, 2003, to June 30, 2003 and Dec. 31, 2003

(Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☐ Percentage ☐ Other ☒

If other, provide brief explanation: Hourly rate plus fees and expenses.

1. REVENUE

A. Cash contributions

\$24,370.00

A.

B. Entertainment sales or admission charges

B.

C. Sales from products

C.

D. Advertisement sales

D.

E. Membership fees

E.

F. Other sources: (Specify)

Fa.

Fb.

Fc.

Fd.

G. TOTAL REVENUE

\$24,370.00

G.

2. EXPENSES

A. Fees or commissions Telemarketing

\$6,230.00

A.

B. Salaries

B.

C. Payroll taxes

C.

D. Employee benefits

D.

E. Cost of merchandise for resale

E.

F. Cost of entertainment

F.

G. Postage

160.21

G.

H. Advertising

H.

I. Telephone

I.

J. Rental of equipment

J.

K. Facilities charge

K.

L. Permits

L.

M. Other expenses: (Specify)

Ma.

Mb.

Mc.

Md.

a. Set Up, Compliance & List Fees

800.00

b. Printing

309.50

c. Internet Look Up

35.00

d.

N. TOTAL EXPENSES

\$7,534.71

N.

~~COPY~~

RECEIVED
JAN 20 2007
Attorney General's
Registry of Charitable Trusts

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20 03

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3. Amount ~~to~~ retained by charity (subtract line 2N from line 1G) \$16,835.29 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) -0- 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) -0- 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) \$16,835.29 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
N/A		

- (b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

N/A

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Linda C. Palmer, Vice President 12/22/03
Signature of authorized officer (commercial fundraiser) Printed name Title Date

This report must be signed by two officers or directors of the charitable organization for verification.

Ellen Peterson Business Mgr 12/30/03
Signature of authorized officer/director (charity) Printed name Title Date

Ted Peters President 1/7/04
Signature of authorized officer/director (charity) Printed name Title Date

PACIFIC LUTHERAN THEOLOGICAL SEMINARY

January 1 - June 30, 2003

September 15 - December 31, 2003

PLEDGED DOLLARS	\$ 28,064.00
FULFILLED DOLLARS	\$ 24,370.00
UNCOLLECTED PLEDGES	\$ 3,694.00

EXPENSES:

Telemarketing	\$ 6,230.00
Set Up Fee	\$ 500.00
Compliance Fee	\$ 250.00
List Processing Fee	\$ 50.00
Printing	\$ 309.50
Internet Look Up	\$ 35.00
Postage	\$ 160.21
Total Expenses:	<u>\$ 7,534.71</u>

Amount Retained by Pacific Lutheran Theological Seminary:	\$ 16,835.29
Percent Retained by Pacific Lutheran Theological Seminary:	69.08%

Percent Paid to Aria Communications Corporation:	30.92%
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